



# 29<sup>th</sup> Independents Conference & Exposition

April 18-20, 2012

Hotel del Coronado ♦ Coronado, California

## A. HOW TO REGISTER

(Please type/print all information)

- Register online at [www.independentsconference.com](http://www.independentsconference.com)
- Please return the completed form with fees to:  
Jenny Bengtson, AFSA, 919 18th Street, NW, Suite 300,  
Washington, DC 20006-5517
- FAX completed form to (202) 776-7315
- Questions? Call Jenny at the AFSA hotline number  
(202) 296-8530 or [jbengtson@afsamail.org](mailto:jbengtson@afsamail.org)
- For membership/sponsorship/exhibit information contact  
Sheilah Harrison at (202) 466-8602 or [sharrison@afsamail.org](mailto:sharrison@afsamail.org)

Please complete this form exactly as you would like to be listed in the directory.

### 1. Delegate Name

Mr.      First                      M.I.                      Last  
 Ms.

Badge Nickname \_\_\_\_\_

Company Name \_\_\_\_\_

Title \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone (\_\_\_\_\_) \_\_\_\_\_

Fax (\_\_\_\_\_) \_\_\_\_\_

Mobile (\_\_\_\_\_) \_\_\_\_\_

E-mail \_\_\_\_\_

(Required for confirmation)

### 2. Is this your first Independents Conference and Exposition?

YES     NO

### 3. Spouse/Companion (\$599)

(all others must register at delegate rate)

Name

Mr.      First                      M.I.                      Last

Ms.

Badge Nickname \_\_\_\_\_

## B. REGISTRATION FEE(S) (Check appropriate category and fee)

### INDEPENDENTS CONFERENCE - APRIL 18-20, 2012

If you are attending both Independents and Board/Committee meetings, check appropriate boxes below. If you are attending Board/Committee meetings ONLY, you pay for the committee or board only – not the full Independents Conference.

**BONUS GROUP DISCOUNTS** – Additional discounts are offered to your company if you register 8 or more attendees (including spouses/guests) from the same company. For more information contact Jenny Bengtson direct at (202) 296-8530.

#### LENDER RATE

	EARLY FEE	AFTER 3/23
• AFSA Member	<input type="checkbox"/> \$975	<input type="checkbox"/> \$1,175
(Additional from the same company)	<input type="checkbox"/> \$875	<input type="checkbox"/> \$975
• Non-Member	<input type="checkbox"/> \$1,100	<input type="checkbox"/> \$1,450
(Additional from the same company)	<input type="checkbox"/> \$1,000	<input type="checkbox"/> \$1,350
• Spouse/Companion	<input type="checkbox"/> \$599	<input type="checkbox"/> \$599

#### SUPPLIER RATE

	EARLY FEE	AFTER 3/23
• AFSA Member	<input type="checkbox"/> \$975	<input type="checkbox"/> \$1,175
(Additional from the same company)	<input type="checkbox"/> \$875	<input type="checkbox"/> \$975
• Non-Member	<input type="checkbox"/> \$1,100	<input type="checkbox"/> \$1,450
(Additional from the same company)	<input type="checkbox"/> \$1,000	<input type="checkbox"/> \$1,350
• Spouse/Companion	<input type="checkbox"/> \$599	<input type="checkbox"/> \$599

#### EXHIBITOR/SPONSOR RATE

• Complimentary Exhibitor (2 per company)	<input type="checkbox"/> \$0	<input type="checkbox"/> \$0
• Complimentary Sponsor (must be pre-approved)	<input type="checkbox"/> \$0	<input type="checkbox"/> \$0
• Additional Exhibitor or Sponsor beyond complimentary	<input type="checkbox"/> \$425	<input type="checkbox"/> \$525

#### AFSA SPECIAL GUESTS

- Outstanding Employee (Independents member only)  \$475
- Outstanding Employee (Spouse/Companion)  \$0

#### COMMITTEE MEETINGS

• Marketing Committee	<input type="checkbox"/> \$0	<input type="checkbox"/> \$425*
• Operations Committee	<input type="checkbox"/> \$0	<input type="checkbox"/> \$425*

#### BOARD MEETINGS

• AFSA Education Foundation	<input type="checkbox"/> \$0	<input type="checkbox"/> \$425*
• AFSA Board of Directors	<input type="checkbox"/> \$0	<input type="checkbox"/> \$425*
• Independents Section Advisory Board	<input type="checkbox"/> \$0	<input type="checkbox"/> \$425*
• Independent Auto Finance Executives Group Meeting	<input type="checkbox"/> \$0	<input type="checkbox"/> \$425*
• Business Partner Advisory Board	<input type="checkbox"/> \$0	<input type="checkbox"/> \$425*

\* If attending committee/board meeting ONLY and NOT registered for the Independents Conference (includes luncheon and closing banquet)

#### LEADERSHIP DINNER

Wednesday, April 18, 2012 @ 7:30pm. (AFSA Board, Business Partner Advisory Board, Education Foundation, Operations Committee, \$1000+ AFSAPAC contributors and Independents Section Board).

- YES, I'll be attending dinner.     YES, my guest will be attending dinner.

Guest: \_\_\_\_\_

**REGISTER BY MARCH 30<sup>TH</sup> TO BE LISTED  
IN THE CONFERENCE DIRECTORY**



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## C. AFSA GOLF TOURNAMENT

THURSDAY, APRIL 19, 2012

### SEA 'N AIR GOLF COURSE

Sea 'N Air Golf Course is located inside the North Island Naval Air Station and is a par 71, 18-hole course with a 6,359 yard layout. The view from the new 14th green offers a spectacular 360 degree view of the ocean, Point Loma, San Diego, Coronado, Hotel del Coronado and the Coronado Beach. The Hotel del Coronado has exclusive access to this course other than military.

**YES register me for the AFSA Golf Tournament**

\$199 (includes Green fees, cart, box lunch, 1 drink and transportation)

\$60 Club Rentals

Left-handed  Right-handed

Total \$ \_\_\_\_\_

## D. TOTAL FEES

(To be enclosed with this form)

**TOTAL ENCLOSED: \$** \_\_\_\_\_

**FOR SPECIAL COMPANY GROUP RATES CONTACT:  
JENNY BENGTON [jbengtson@afsamail.org](mailto:jbengtson@afsamail.org)**

## E. PAYMENT INFORMATION

Total of fees for registration, payable in US dollars (by check or credit card) to AFSA, must accompany this form to effect confirmation. Charges will appear on your statement as AFSA.

Please indicate form of payment:

Check enclosed (Checks payable to AFSA).

Check # \_\_\_\_\_

Total \$ \_\_\_\_\_

Credit Card :  Visa  MasterCard  
 American Express  Discover

Card #: \_\_\_\_\_

Exp.: \_\_\_\_\_ Security Code: \_\_\_\_\_

Name on Card: \_\_\_\_\_  
(Print name as it appears on card)

Cardholder's Signature: \_\_\_\_\_

## REGISTRATION CANCELLATIONS AND REFUNDS

- **CANCELLATIONS UNTIL MARCH 23 - Full Refund**
- **FROM MARCH 24 - MARCH 30 - \$175 penalty for delegates and \$100 for spouse/companions**
- **AFTER MARCH 30 - No refunds (substitutions welcome)**
- **REGISTER BY MARCH 30 TO BE LISTED IN CONFERENCE DIRECTORY**

All cancellations must be submitted in writing by mail, fax or e-mail to: Jenny Bengtson, AFSA, 919 18th Street, NW, Suite 300, Washington, DC 20006-5517, Fax: (202) 776-7315, [jbengtson@afsamail.org](mailto:jbengtson@afsamail.org) (refunds will be process after the conference)

## HOTEL DEL CORONADO - DEADLINE MARCH 23, 2012

Please CONTACT THE HOTEL DIRECTLY at (619) 435-6611 or (800) 468-3533 to reserve your guest room at the special AFSA rate of \$279 + tax (plus \$12 per day resort fee). The reservation deadline is Friday, March 23, 2012. However, rooms in the block are available on a first-come, first-serve basis. The block will fill before the deadline. Please reserve your hotel as early as possible to ensure availability. The hotel requires a credit card number or one night deposit and the deposit becomes non-refundable if the reservation is not cancelled four days prior to arrival.

Check in time is 3:00 p.m. with check out time at noon. You must mention you are with AFSA in order to receive the discounted room rate. (A small portion of the room rate is rebated to AFSA to off-set conference expenses).

### HOTEL DEL CORONADO



HOTEL DEL CORONADO

1500 Orange Avenue  
Coronado, California 92118  
Phone: (619) 435-6611/  
(800) 468-3533  
[www.hoteldel.com](http://www.hoteldel.com)

## QUESTIONS?

Contact Jenny Bengtson at AFSA Meetings (202) 296-8530 or [jbengtson@afsamail.org](mailto:jbengtson@afsamail.org) or if you need additional information please visit [www.independentsconference.com](http://www.independentsconference.com)

**HOTEL DEADLINE:  
FRIDAY, MARCH 23, 2012**